

	2026 DRAFT Budget	2025 Actual	2025 Budget	2024 Actual	2024 Budget	2023 Actual	2023 Budget	Notes
Income								
40000 VBA Income						\$176.00		
<del>40045 Brewers Fundraising - Pint Glasses</del>	\$0.00	\$0.00	\$1,000.00	\$1,048.00	\$1,000.00	\$1,216.50	\$1,000.00	remove line item for 2026
Merchandise	\$500.00	\$262.80	\$0.00	\$0.00	\$500.00	\$257.05	\$1,000.00	
40021 Donations - Community Support	\$100.00	\$150.00	\$100.00	\$50.00	\$100.00	\$110.00	\$300.00	
40030 Grants	\$0.00	\$0.00	\$0.00	\$3,900.00	\$3,000.00	\$17,170.80	\$14,000.00	
40050 Interest Income	\$3,000.00	\$2,808.47	\$3,000.00	\$7,269.41	\$400.00	\$368.45	\$400.00	
41000 Brewer Membership Dues	\$26,000.00	\$24,501.25	\$24,500.00	\$24,736.25	\$30,000.00	\$27,325.00	\$30,000.00	
41500 Allied Trade Membership Dues	\$50,000.00	\$48,325.00	\$52,000.00	\$48,811.38	\$35,000.00	\$37,860.00	\$30,000.00	
41600 Enthusiast Membership Dues	\$2,000.00	\$2,049.85	\$2,000.00	\$1,911.56	\$2,000.00	\$2,713.24	\$2,000.00	
Miscellaneous	\$3,000.00	\$3,113.06	\$3,000.00	\$2,946.99	\$2,000.00	\$2,260.43	\$1,500.00	
42800 Merchandise Sales-Taxable	\$200.00	\$0.00	\$200.00	\$11.66	\$500.00	\$562.75		
42925 Holiday Fundraiser- Merchandise Sales	\$1,500.00	\$1,244.91	\$2,000.00	\$1,892.29	\$2,500.00	\$2,392.38	\$3,000.00	
43000 Sponsorships - VBA	\$4,500.00	\$3,500.00	\$4,500.00	\$5,500.00	\$4,500.00		\$3,000.00	
43500 Events for the Public	\$0.00	\$0.00	\$500.00	\$0.00	\$1,000.00		\$1,000.00	
<del>Newport Beer Festival</del>		\$900.00	\$2,500.00					
<del>Collaboration Beer</del>		\$6,120.58	\$10,000.00					
Golf Tournament	\$10,000.00							New event in 2026!!
Misc Fundraising Income	\$2,500.00							Membership rebate programs, Newport Beer Festival, Great American Beer Hall VT Beer takeover
<b>Total 40000 VBA Income</b>	<b>\$103,300.00</b>	<b>\$92,975.92</b>	<b>\$105,300.00</b>	<b>\$98,077.54</b>	<b>\$82,500.00</b>	<b>\$92,412.60</b>	<b>\$87,200.00</b>	
50000 VBF Income - Burlington								
50025 Ad Revenue	\$3,000.00	\$2,925.00	\$2,500.00	\$2,625.00	\$1,500.00	\$1,200.00	\$1,500.00	
50050 Fermentation Tent	\$2,000.00	\$1,995.00	\$2,000.00	\$2,025.00	\$1,500.00	\$1,380.00	\$2,000.00	
50075 Extra Beer Ticket Revenue	\$1,500.00	\$1,400.00	\$2,500.00	\$2,380.00	\$2,500.00	\$2,458.00	\$3,000.00	
50125 Event Compensation	\$3,000.00	\$2,917.00	\$4,500.00	\$4,386.00	\$0.00	\$5,000.00	\$5,000.00	
50150 Merchandise	\$15,000.00	\$17,336.01	\$15,000.00	\$16,483.00	\$10,000.00	\$14,258.60	\$8,000.00	
50200 Sponsorships - VBF Burlington	\$40,000.00	\$40,500.00	\$35,000.00	\$17,500.00	\$35,000.00	\$37,216.20	\$15,000.00	we are currently at \$9,500 cash & \$8,425 in-kind
50225 Ticket Sales	\$0.00						\$300,000.00	
DD Tickets	\$3,000.00	\$2,783.62	\$2,000.00	\$2,219.00	\$1,500.00	\$1,782.00	\$1,500.00	
Pre-Day of Ticket Sales	\$220,000.00	\$178,543.48	\$280,000.00	\$238,172.90	\$320,000.00	\$314,200.68		refer to email for strategies reated to this increase!
Tickets at the Door	\$15,000.00	\$14,584.75	\$5,000.00	\$8,646.00	\$5,000.00	\$5,005.00		
<b>Total 50225 Ticket Sales</b>	<b>\$238,000.00</b>	<b>\$195,911.85</b>	<b>\$287,000.00</b>	<b>\$250,037.90</b>	<b>\$326,500.00</b>	<b>\$320,987.68</b>	<b>\$361,500.00</b>	
50250 Vendor Revenue	\$9,100.00	\$9,100.00	\$9,650.00	\$9,650.00	\$10,200.00	\$10,240.00	\$11,000.00	2026: Reducing food truck #
Voucher Revenue	\$1,300.00	\$1,373.00	\$1,000.00	\$1,141.00	\$800.00	\$756.00	\$1,000.00	
Raffle	\$0.00	\$0.00	\$500.00	\$710.00	\$500.00	\$560.00	\$4,500.00	
<b>Total 50000 VBF Income - Burlington</b>	<b>\$312,900.00</b>	<b>\$273,457.86</b>	<b>\$359,650.00</b>	<b>\$306,937.90</b>	<b>\$388,500.00</b>	<b>\$394,056.48</b>	<b>\$412,500.00</b>	
Misc Income	\$0.00				\$0.00	\$350.00		
Revenue VTBCB	\$0.00							
Exhibitor Expo	\$45,000.00	\$39,715.13	\$47,700.00	\$43,350.00	\$60,000.00	\$59,256.99	\$66,500.00	
Industry Member (\$200)	\$6,000.00	\$4,970.00	\$8,000.00	\$7,800.00	\$8,000.00	\$6,690.45	\$15,000.00	
Member Ticket Sales (\$150)	\$15,000.00	\$14,545.64	\$16,000.00	\$15,850.00	\$16,000.00	\$13,700.00	\$18,900.00	
Non-Member Ticket Sales (\$250)	\$7,000.00	\$7,250.00	\$3,500.00	\$3,500.00	\$3,500.00	\$3,250.00	\$12,500.00	
Speaker Ticket Sales (\$100)	\$1,500.00	\$1,900.00						
Sponsorships	\$25,000.00	\$20,810.00	\$35,000.00	\$35,500.00	\$35,000.00	\$40,250.00	\$27,500.00	
DoubleTree Credit	\$0.00	\$2,000.00	\$2,000.00	\$2,000.00		\$1,000.00		
<b>Total Revenue VTBCB</b>	<b>\$99,500.00</b>	<b>\$91,190.77</b>	<b>\$112,200.00</b>	<b>\$107,000.00</b>	<b>\$122,500.00</b>	<b>\$123,147.44</b>	<b>\$140,400.00</b>	
<b>Total Income</b>	<b>\$515,700.00</b>	<b>\$457,624.55</b>	<b>\$577,150.00</b>	<b>\$512,015.44</b>	<b>\$593,500.00</b>	<b>\$609,616.52</b>	<b>\$640,100.00</b>	
Gross Profit	\$515,700.00	\$457,624.55	\$577,150.00	\$512,015.44	\$593,500.00	\$609,616.52	\$640,100.00	
Expenses								
<del>140000 Fundraising Contractor</del>						\$12,158.00		
<del>80000 Payroll Expenses</del>								
<del>80400 Company Contributions</del>								
<del>80475 Health Benefits</del>						\$7,500.00	\$9,000.00	
<b>Total 80400 Company Contributions</b>						<b>\$7,500.00</b>	<b>\$9,000.00</b>	
Total 80000 Payroll Expenses						\$7,500.00	\$9,000.00	
84000 Craft Brewer Conference Expenses							\$23,850.00	
84025 Credit Card Fees	\$500.00	\$334.22	\$1,200.00	\$1,113.18	\$550.00	\$502.78		

84050 Food & Beverage	\$18,000.00	\$20,487.73	\$25,000.00	\$22,090.28	\$30,000.00	\$39,956.74	\$25,000.00		
Beer - Corkage fee + Taxes	\$6,000.00	\$9,036.88	\$5,000.00	\$5,458.00					Should be \$6,278.62 once hotel sends itemized receipt
84100 Event Space Rental	\$3,500.00	\$3,410.00	\$3,500.00	\$3,478.20	\$3,000.00	\$3,165.72	\$3,800.00		
84150 Printed Materials	\$1,300.00	\$1,195.00	\$1,000.00	\$1,096.66	\$1,000.00	\$1,001.52	\$5,000.00		increase slightly in 2026
84200 Signage	\$700.00	\$595.90	\$700.00	\$700.19	\$500.00	\$497.55	\$3,000.00		increase slightly in 2026
84250 Supplies	\$500.00	\$441.88	\$1,000.00	\$0.00	\$500.00	\$599.00	\$5,000.00		
84300 Speaking/Travel/Room Fees	\$2,000.00	\$1,643.03	\$1,000.00	\$627.82	\$1,000.00	\$723.49	\$10,000.00		
84350 Audio Visual	\$13,000.00	\$12,413.74	\$9,000.00	\$8,999.45	\$13,000.00	\$13,105.80	\$7,000.00		
<del>84400 Linens</del>							\$1,100.00		
84500 Photographer	\$1,500.00	\$1,500.00	\$1,500.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00		
<del>84550 Vendor Appreciation</del>							\$10,500.00		
84575 VT Tent Company- Exhibitor setup	\$7,000.00	\$6,203.99	\$7,000.00	\$6,257.36	\$8,000.00	\$8,069.94	\$7,000.00		
<del>84680 Delaney Events</del>		\$0.00	\$7,500.00	\$19,720.00	\$19,998.00	\$18,837.38	\$20,500.00		remove line item for 2026
<del>84585 Molloy Brothers</del>					\$0.00	\$6,750.00	\$6,750.00		
Cvent Expenses	\$0.00	\$18.63	\$1,500.00	\$1,380.65	\$1,500.00	\$1,428.25			
<del>DEM Other Expenses (Registration, supplies, printing, etc)</del>		\$0.00	\$0.00	\$606.05	\$500.00	\$604.49			
<b>Total 84000 Craft Brewer Conference Expenses</b>	<b>\$54,000.00</b>	<b>\$57,281.00</b>	<b>\$64,900.00</b>	<b>\$72,527.84</b>	<b>\$80,548.00</b>	<b>\$96,242.66</b>	<b>\$129,500.00</b>		
85000 VBA Expenses									
85475 Brewers Education & Networking Events									
85500 Annual Meeting	\$4,000.00	\$4,134.42	\$4,000.00	\$4,271.93	\$2,000.00	\$4,542.12	\$2,000.00		
85575 Industry Events	\$7,500.00	\$7,859.88	\$10,000.00	\$9,014.85	\$5,000.00	\$7,087.08	\$3,000.00		
85600 Technical Sessions	\$2,500.00	\$3,018.06	\$2,000.00	\$2,140.20	\$1,500.00	\$673.47	\$1,100.00		
Committee Work Miscellaneous	\$500.00	\$332.55	\$500.00	\$67.68	\$1,500.00	\$377.97	\$2,000.00		
Board Meetings	\$1,000.00	\$1,058.20	\$1,500.00	\$1,343.18	\$2,000.00				
<b>Golf Tournament Expenses</b>	<b>\$6,000.00</b>								New event 2026!
<b>Total 85475 Brewers Education &amp; Networking Events</b>	<b>\$21,500.00</b>	<b>\$16,403.11</b>	<b>\$18,000.00</b>	<b>\$16,837.84</b>	<b>\$12,000.00</b>	<b>\$12,680.64</b>	<b>\$8,100.00</b>		
85625 Administrative									
85000-0 Bank Charge					\$100.00	\$103.99			
85075 Insurance	\$3,200.00	\$3,094.52	\$3,000.00	\$2,998.90	\$3,000.00	\$1,746.50	\$3,000.00		
85150 Licenses and Permits					\$75.00	\$75.00			
85175 Office Equipment	\$750.00	\$0.00	\$1,000.00	\$155.82	\$1,000.00	\$748.15	\$2,000.00		might need to get an additional ipad in 2026
85200 Office Supplies	\$1,000.00	\$970.64	\$1,000.00	\$854.44	\$2,000.00	\$1,985.62	\$2,000.00		
85225 Bank and Processing Fees	\$2,000.00	\$2,139.64	\$800.00	\$556.49	\$300.00	\$293.40	\$200.00		
85250 Postage & Delivery	\$500.00	\$316.57	\$700.00	\$562.68	\$900.00	\$934.02	\$600.00		
85275 Printing and Reproduction	\$750.00	\$786.26	\$0.00		\$500.00	\$73.00	\$500.00		
85300 Rent	\$4,000.00	\$750.00	\$3,000.00	\$3,000.00	\$3,000.00	\$2,250.00	\$3,000.00		taking over lease in February
85305 Storage Unit	\$2,200.00	\$2,139.40	\$2,200.00	\$1,989.40	\$2,000.00	\$1,849.40			
<b>Total 85300 Rent</b>		<b>\$2,889.40</b>	<b>\$5,200.00</b>	<b>\$4,989.40</b>	<b>\$5,000.00</b>	<b>\$4,099.40</b>	<b>\$3,000.00</b>		
85325 Software	\$10,000.00	\$9,639.20	\$10,000.00	\$9,124.45	\$10,000.00	\$8,018.11	\$2,000.00		
85390 Supplies	\$900.00	\$58.41	\$500.00	\$50.81	\$1,000.00	\$1,111.19	\$1,000.00		
85375 Tax Fee				\$23.68					
85400 Technology Support	\$0.00	\$0.00	\$1,000.00	\$622.03	\$1,000.00	\$1,156.25	\$2,000.00		
<del>86426 Telephone</del>		\$0.00			\$1,800.00	\$600.00	\$900.00		
<b>Total 85625 Administrative</b>	<b>\$24,900.00</b>	<b>\$19,894.64</b>	<b>\$23,200.00</b>	<b>\$19,938.70</b>	<b>\$26,675.00</b>	<b>\$20,944.63</b>	<b>\$17,200.00</b>		
86000 Marketing and Advertising									
86025 Ap Development	\$4,000.00	\$2,112.32	\$6,000.00	\$5,495.24	\$5,040.00	\$5,088.92	\$5,000.00		
<del>86030 Beer Trail Promotion</del>	\$0.00		\$0.00	\$0.00		\$199.00			
86050 Paper Passport & Map	\$2,500.00	\$1,468.44	\$1,000.00	\$1,107.70	\$1,000.00	\$1,062.51	\$2,000.00		will need to raise in 2026 - SOV printing - 2,500 passports for them
86075 Bumper Stickers	\$400.00	\$305.28	\$500.00	\$338.61					
86125 Graphic Services	\$500.00	\$455.00	\$1,500.00	\$2,235.00	\$1,500.00	\$1,146.90	\$3,000.00		
86150 Membership Dues Expense	\$1,500.00	\$1,335.24	\$1,500.00	\$1,252.88	\$1,536.00	\$1,484.00	\$1,000.00		VBSR, Lake Champlain Chamber, VT Chamber of Commerce
86175 Online Advertising	\$500.00	\$0.00	\$500.00	\$850.00	\$500.00	\$1,644.00	\$1,000.00		
86200 Posters	\$250.00	\$0.00	\$250.00	\$218.28	\$150.00	\$0.00			
86225 Print Ads	\$250.00	\$153.00	\$500.00	\$325.00					
86290 Raffle Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			
86300 Website	\$1,500.00	\$1,485.00	\$2,000.00	\$7,216.50	\$10,000.00	\$13,328.00	\$10,000.00		
<b>Total 86000 Marketing and Advertising</b>	<b>\$11,400.00</b>	<b>\$7,294.28</b>	<b>\$13,750.00</b>	<b>\$19,039.21</b>	<b>\$19,726.00</b>	<b>\$23,933.33</b>	<b>\$22,000.00</b>		
87000 Passport Program									
87025 Advertising/Promotional	\$400.00			\$0.00	\$500.00	-\$544.55			SOV Fee
<del>87400 Meals</del>					\$660.00	\$668.64			
<del>87450 Packaging</del>					\$250.00	\$218.65	\$1,000.00		
<del>87475 Printing</del>					\$1,500.00	\$1,210.17	\$3,000.00		

87200 Postage	\$2,000.00	\$2,241.62	\$3,000.00	\$2,148.96	\$4,000.00	\$3,152.46	\$4,000.00		
87250 Merchandise	\$7,000.00	\$7,376.75	\$9,000.00	\$8,546.63	\$4,000.00	\$5,190.42	\$4,000.00		
<b>Total 87000 Passport Program</b>	<b>\$9,400.00</b>	<b>\$9,618.37</b>	<b>\$12,000.00</b>	<b>\$10,695.59</b>	<b>\$10,900.00</b>	<b>\$9,895.79</b>	<b>\$12,000.00</b>		
88000 Payroll Expenditures									
88025 Payroll Expenses									
P/R Taxes						\$0.00			
<b>Total 88025 Payroll Expenses</b>						<b>\$0.00</b>	<b>\$0.00</b>		
88050 Bonus					\$8,000.00		\$5,000.00		
88075 P/R Taxes	\$10,000.00	\$10,785.02	\$14,000.00	\$11,459.77	\$14,905.00	\$12,523.96	\$10,124.84		
88130 Executive Director Salary	\$90,900.00	\$70,042.12	\$69,187.50	\$70,899.90	\$67,500.00	\$33,272.37	\$33,272.37		phone stipend (\$75/month) is captured in 2025 salary
88131 Executive Director IRA Contribution	\$2,700.00	\$1,987.61	\$2,075.61	\$374.36	\$2,025.00	\$998.19	\$998.00		
88132 Executive Director Health Benefits	\$6,600.00	\$7,080.00	\$7,080.00	\$6,240.00	\$6,240.00		\$0.00		
88135 Emma Salary- Full Time						\$61,511.44	\$50,058.00		
88136 Association Director Health Benefits							\$0.00		
88145 Gordon Salary						\$14,412.76	\$13,847.00		
88150 Hannah Salary						\$31,680.78	\$29,000.00		
Marketing and Membership Manager Salary	\$0.00	\$50,315.65	\$61,500.00	\$61,611.49	\$60,000.00				
88151 Marketing and Membership Manager Health Benefits		\$6,270.75	\$7,080.00	\$6,240.00	\$6,240.00		\$0.00		
Internship Stipend	\$7,000.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00		\$1,500.00		
<b>Total 88000 Payroll Expenditures</b>	<b>\$117,200.00</b>	<b>\$150,981.15</b>	<b>\$165,423.11</b>	<b>\$161,325.52</b>	<b>\$169,410.00</b>	<b>\$154,399.50</b>	<b>\$143,800.21</b>		
89000 Professional Development									
89025 Board Development	\$0.00	\$0.00	\$1,000.00		\$2,000.00	\$2,025.49	\$2,000.00		
89050 Conferences	\$500.00	\$150.00	\$1,000.00	35.06	\$1,000.00	\$350.00	\$1,000.00		to cover CBC
89075 Networking Events	\$150.00	\$51.00	\$200.00	\$153.29	\$200.00	\$107.00	\$200.00		
89090 Professional Development	\$250.00	\$50.00	\$500.00	\$0.00	\$500.00	\$855.67	\$1,000.00		2026: Change category name to professional development opportunities from QBs
<b>Total 89000 Professional Development</b>	<b>\$900.00</b>	<b>\$251.00</b>	<b>\$2,700.00</b>	<b>\$188.35</b>	<b>\$3,700.00</b>	<b>\$3,338.16</b>	<b>\$4,200.00</b>		
89500 Professional Services									
89580 990 Filing	\$1,500.00	\$2,750.00	\$2,500.00	2,500.00	\$2,600.00		\$2,600.00		Getting 50% off from an Allied Partner
89630 Bookkeeping Services	\$5,000.00	\$3,187.50	\$7,000.00	6,904.12	\$5,500.00	\$3,950.00	\$5,000.00		
89675 Legal & Professional Services	\$2,500.00	\$1,620.00	\$3,000.00	3,091.00	\$3,000.00	\$711.00	\$3,000.00		
89700 Lobbying Activities	\$30,000.00	\$30,200.00	\$30,000.00	\$30,000.00	\$30,000.00	\$32,083.83	\$30,000.00		
<b>Total 89500 Professional Services</b>	<b>\$39,000.00</b>	<b>\$37,757.50</b>	<b>\$42,500.00</b>	<b>\$42,495.12</b>	<b>\$41,100.00</b>	<b>\$36,744.83</b>	<b>\$40,600.00</b>		
89800 Stewardship									
89825 Allied Partnership	\$250.00	\$216.09	\$500.00	30.93	\$500.00	\$294.69	\$1,000.00		
89850 Brewery Visits	\$1,000.00	\$1,013.80	\$1,000.00	\$847.65	\$1,000.00	\$697.88	\$1,000.00		
<b>Total 89800 Stewardship</b>	<b>\$1,250.00</b>	<b>\$1,229.89</b>	<b>\$1,500.00</b>	<b>\$878.58</b>	<b>\$1,500.00</b>	<b>\$992.57</b>	<b>\$2,000.00</b>		
89875 Travel									
89010 Meals & Entertainment	\$1,000.00	\$1,145.02	\$1,000.00	439.99	\$1,000.00	\$497.76	\$1,000.00		
89900 Hotels & Airfare	\$1,000.00	\$1,281.14	\$2,000.00	456.25	\$1,500.00	\$573.37	\$500.00		
89910 Mileage	\$1,500.00	\$1,975.46	\$2,500.00	\$1,308.81	\$2,500.00	\$1,307.37	\$2,000.00		
<b>Total 89875 Travel</b>	<b>\$3,500.00</b>	<b>\$4,401.62</b>	<b>\$5,500.00</b>	<b>\$2,205.05</b>	<b>\$5,000.00</b>	<b>\$2,378.50</b>	<b>\$3,500.00</b>		
<b>Total 85000 VBA Expenses</b>	<b>\$229,050.00</b>	<b>\$247,831.56</b>	<b>\$284,573.11</b>	<b>\$273,603.96</b>	<b>\$290,011.00</b>	<b>\$265,307.95</b>	<b>\$253,400.21</b>		
90000 VBF Expenses - Burlington									
90005 Admin				\$5.00		\$55.63			
90025 Insurance	\$4,000.00	\$3,985.05	\$4,000.00	\$3,831.58	\$4,000.00	\$3,770.34	\$6,000.00		
90035 Licenses - Permits	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00		
90065 Postage						\$10.76			
90070 Printing and Reproduction	\$1,500.00	\$1,736.28	\$500.00	\$92.00	\$500.00	\$266.68	\$500.00		
90075 Rent	\$7,600.00	\$7,120.00	\$7,600.00	\$6,777.00	\$7,600.00	\$7,600.00	\$7,600.00		
90080 Staff						\$0.00			
90085 Supplies	\$1,000.00	\$529.71	\$1,500.00	\$1,285.41	\$1,500.00	\$1,184.93	\$2,000.00		
Meals							\$500.00		
Mileage							\$200.00		
<b>Total 90005 Admin</b>	<b>\$14,225.00</b>	<b>\$13,496.04</b>	<b>\$13,725.00</b>	<b>\$12,115.99</b>	<b>\$13,725.00</b>	<b>\$13,013.34</b>	<b>\$16,225.00</b>		
90100 Advertising/Promotional									
90115 Digital Advertising	\$7,000.00	\$3,936.92	\$2,000.00	\$1,592.26	\$2,000.00	\$2,404.00	\$2,000.00		
90125 Festival Guide	\$2,500.00	\$2,340.09	\$2,500.00	\$2,422.95	\$2,000.00	\$2,605.45	\$2,500.00		
90135 Glasses	\$10,000.00	\$8,000.50	\$10,000.00	\$10,800.21	\$10,000.00	\$10,822.54	\$10,000.00		
Graphic Design	\$500.00		\$500.00	\$0.00	\$0.00	\$0.00	\$1,000.00		
90145 Merchandise	\$6,000.00	\$4,864.15	\$8,500.00	\$8,502.57	\$6,000.00	\$6,526.60	\$7,000.00		
90147 Merchandise- Brewers	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$515.40	\$1,300.00		
90150 Photography	\$1,500.00	\$1,500.00	\$1,500.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00		

























	2026 Budget	2025 Actual	2025 Budget	2024 Actual
<b>50000 VBF Income - Burlington</b>				
50025 Ad Revenue	\$3,000.00	\$2,925.00	\$2,500.00	\$2,625.00
50050 Fermentation Tent	\$2,000.00	\$1,995.00	\$2,000.00	\$2,025.00
50075 Beer Ticket Revenue	\$1,500.00	\$1,400.00	\$2,500.00	\$2,380.00
50125 Event Compensation	\$3,000.00	\$2,917.00	\$4,500.00	\$4,386.00
50150 Merchandise	\$15,000.00	\$17,336.01	\$15,000.00	\$16,483.00
50200 Sponsorships - VBF Burlington	\$40,000.00	\$40,500.00	\$35,000.00	\$17,500.00
50225 Ticket Sales				
DD Tickets	\$3,000.00	\$2,783.62	\$2,000.00	\$2,219.00
Pre-Day of Ticket Sales	\$220,000.00	\$178,543.48	\$280,000.00	\$239,172.90
Tickets at the Door	\$15,000.00	\$14,584.75	\$5,000.00	\$8,646.00
<b>Total 50225 Ticket Sales</b>	<b>\$238,000.00</b>	<b>\$195,911.85</b>	<b>\$287,000.00</b>	<b>\$250,037.90</b>
50250 Vendor Revenue	\$9,100.00	\$9,100.00	\$9,650.00	\$9,650.00
Voucher Revenue	\$1,300.00	\$1,373.00	\$1,000.00	\$1,141.00
YETI Raffle	\$0.00	\$0.00	\$500.00	\$710.00
<b>Total 50000 VBF Income - Burlington</b>	<b>\$312,900.00</b>	<b>\$273,457.86</b>	<b>\$359,650.00</b>	<b>\$306,937.90</b>
<b>90000 VBF Expenses - Burlington</b>				
90005 Admin				\$5.00
90025 Insurance	\$4,000.00	\$3,985.05	\$4,000.00	\$3,831.58
90035 Licenses - Permits	\$125.00	\$125.00	\$125.00	\$125.00
90065 Postage				
90070 Printing and Reproduction	\$1,500.00	\$1,736.28	\$500.00	\$92.00
90075 Rent	\$7,600.00	\$7,120.00	\$7,600.00	\$6,777.00
90080 Staff				
90085 Supplies	\$1,000.00	\$529.71	\$1,500.00	\$1,285.41
Meals				
Mileage				
<b>Total 90005 Admin</b>	<b>\$14,225.00</b>	<b>\$13,496.04</b>	<b>\$13,725.00</b>	<b>\$12,115.99</b>
90100 Advertising/Promotional				
90115 Digital Advertising	\$7,000.00	\$3,936.92	\$2,000.00	\$1,592.26
90125 Festival Guide	\$2,500.00	\$2,340.09	\$2,500.00	\$2,422.95
90135 Glasses	\$10,000.00	\$8,000.50	\$10,000.00	\$10,800.21
Graphic Design	\$500.00	\$0.00	\$500.00	\$0.00
90145 Merchandise	\$6,000.00	\$4,864.15	\$8,500.00	\$8,502.57
90147 Merchandise- Brewers	\$500.00	\$500.00	\$500.00	\$500.00
90150 Photography	\$1,500.00	\$1,500.00	\$1,500.00	\$1,000.00
90155 Print ADS	\$500.00	\$500.00	\$1,500.00	\$1,020.00
Stickers	\$0.00	\$0.00	\$500.00	\$575.00
90185 Volunteer T-Shirts	\$600.00	\$572.00	\$600.00	\$600.00
<b>Total 90100 Advertising/Promotional</b>	<b>\$29,100.00</b>	<b>\$22,213.66</b>	<b>\$28,100.00</b>	<b>\$27,012.99</b>
90200 Brewer Benefits				
90205 Brewer Meals	\$4,400.00	\$4,319.14	\$4,000.00	\$4,194.92

90210 Brewer Mileage	\$2,500.00	\$2,479.60	\$2,500.00	\$2,300.57
90215 Brewer Stipend	\$38,250.00	\$21,669.60	\$38,250.00	\$24,186.57
<b>Total 90200 Brewer Benefits</b>	<b>\$45,150.00</b>	<b>\$28,468.34</b>	<b>\$44,750.00</b>	<b>\$30,682.06</b>
90220 Entertainment	\$3,000.00	\$3,000.00	\$4,000.00	\$2,000.00
90225 Festival Expenses				
90230 Impact Fee	\$8,000.00	\$7,200.00	\$10,000.00	\$8,800.00
90300 Operations				
90305 Beer Tickets	\$5,000.00	\$1,488.00	\$5,000.00	\$5,395.27
90310 Electrical	\$14,255.60	\$13,131.96	\$13,200.00	\$12,869.00
90315 Equipment Rental	\$3,000.00	\$2,951.12	\$3,000.00	\$2,792.60
90320 Experience Tent	\$0.00	\$0.00	\$1,000.00	\$786.25
90325 Fresh Water Truck	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00
90330 Ice	\$3,000.00	\$2,082.00	\$3,000.00	\$2,835.00
90335 Office RV	\$1,600.00	\$1,465.44	\$1,500.00	\$1,420.00
90345 Radios	\$500.00	\$500.00	\$500.00	\$602.00
90350 Refrigerated Trucks	\$2,200.00	\$2,045.89	\$3,500.00	\$3,343.68
Signs	\$700.00	\$743.44	\$600.00	\$557.00
Trash	\$0.00	\$0.00	\$1,000.00	\$0.00
90355 Security	\$14,000.00	\$12,747.59	\$12,000.00	\$10,403.31
90360 Fire Department EMT Coverage	\$3,000.00	\$2,695.14	\$3,000.00	\$2,695.14
<b>Total 90355 Security</b>	<b>\$17,000.00</b>	<b>\$15,442.73</b>	<b>\$15,000.00</b>	<b>\$13,098.45</b>
90370 Septic	\$10,652.19	\$10,365.85	\$10,955.10	\$10,841.50
90385 Tent	\$34,254.95	\$32,254.95	\$35,426.38	\$34,635.13
Misc. Equipment Rental				\$0.00
<b>Total 90300 Operations</b>	<b>\$93,362.74</b>	<b>\$85,671.54</b>	<b>\$94,881.48</b>	<b>\$90,375.88</b>
90405 Taxes			\$500.00	\$0.00
<del>90410 VBF Event Staff</del>				
<del>90415 Meals</del>				
<del>Total 90410 VBF Event Staff</del>				
90500 Event Staff				
90505 Event Manager	\$29,005.00	\$26,662.50	\$23,770.00	\$23,770.00
90510 Admissions- Public	\$1,500.00	\$1,487.50	\$1,000.00	\$1,000.00
90520 Merchandise Sales	\$500.00	\$462.50	\$1,000.00	\$980.00
90525 Brew Crew	\$3,200.00	\$3,125.00	\$4,000.00	\$3,072.50
90530 Volunteer Coordinator	\$1,000.00	\$1,125.00	\$1,000.00	\$675.00
90540 Meals	\$500.00	\$330.98	\$500.00	\$261.95
VIP Coordinator	\$750.00			
Marketing Manager	\$5,000.00			
<b>Total 90500 Event Staff</b>	<b>\$41,455.00</b>	<b>\$33,193.48</b>	<b>\$31,270.00</b>	<b>\$29,759.45</b>
<b>Total 90000 VBF Expenses - Burlington</b>	<b>\$234,292.74</b>	<b>\$193,243.06</b>	<b>\$226,726.48</b>	<b>\$200,746.37</b>
<b>Net Profit</b>	<b>\$78,607.26</b>	<b>\$80,214.80</b>	<b>\$132,923.52</b>	<b>\$106,191.53</b>

2024 Budget	2023 Actual	2023 Budget	Notes from EA	Notes from Nina
\$1,500.00	\$1,200.00	\$1,500.00		
\$1,500.00	\$1,380.00	\$2,000.00		
\$2,500.00	\$2,458.00	\$3,000.00		
\$0.00	\$5,000.00	\$5,000.00		
\$10,000.00	\$14,258.60	\$8,000.00		
\$35,000.00	\$37,216.20	\$15,000.00	we are currently at \$9,500 cash & \$8,425 in-kind	
		\$360,000.00		
\$1,500.00	\$1,782.00	\$1,500.00		
\$320,000.00	\$314,200.68		Considering doing VIP tickets	
\$5,000.00	\$5,005.00			
<b>\$326,500.00</b>	<b>\$320,987.68</b>	<b>\$361,500.00</b>		
\$10,200.00	\$10,240.00	\$11,000.00	2025: owed \$550   2026: 5 food trucks (\$1,100),	
\$800.00	\$756.00	\$1,000.00	\$5 vouchers for volunteers & staff	
\$500.00	\$560.00	\$4,500.00		
<b>\$388,500.00</b>	<b>\$394,056.48</b>	<b>\$412,500.00</b>		
	\$55.63			
\$4,000.00	\$3,770.34	\$6,000.00		
\$125.00	\$125.00	\$125.00		
	\$10.76			
\$500.00	\$266.68	\$500.00		
\$7,600.00	\$7,600.00	\$7,600.00		
	\$0.00			
\$1,500.00	\$1,184.93	\$2,000.00		
		\$500.00		
		\$200.00		
<b>\$13,725.00</b>	<b>\$13,013.34</b>	<b>\$16,225.00</b>		
\$2,000.00	\$2,404.00	\$2,000.00		
\$2,000.00	\$2,605.45	\$2,500.00		
\$10,000.00	\$10,822.54	\$10,000.00		
\$0.00	\$0.00	\$1,000.00		
\$6,000.00	\$6,526.60	\$7,000.00		
\$500.00	\$515.40	\$1,300.00		
\$1,000.00	\$1,000.00	\$1,000.00		
\$500.00	\$211.05	\$1,000.00		
\$500.00	\$0.00	\$600.00		
\$600.00	\$601.75	\$850.00		
<b>\$23,100.00</b>	<b>\$24,686.79</b>	<b>\$27,250.00</b>		
\$2,500.00	\$2,772.00	\$3,000.00		

\$2,500.00	\$2,310.17	\$1,000.00
\$38,250.00	\$29,016.06	\$38,250.00
<b>\$43,250.00</b>	<b>\$34,098.23</b>	<b>\$42,250.00</b>
\$5,000.00	\$3,931.00	\$8,000.00
\$0.00	\$350.00	
\$12,000.00	\$11,064.00	\$12,000.00
\$3,000.00	\$6,551.55	\$800.00
\$13,000.00	\$12,609.00	\$13,000.00
\$3,000.00	\$2,346.40	\$4,000.00
\$1,500.00	\$1,420.00	\$3,000.00
\$1,200.00	\$1,200.00	\$1,200.00
\$2,500.00	\$2,402.40	\$4,000.00
\$1,500.00	\$1,583.74	\$2,000.00
\$600.00	\$546.00	\$600.00
\$4,000.00	\$3,733.08	\$6,000.00
\$500.00		\$500.00
\$1,000.00	\$0.00	\$1,000.00
\$12,000.00	\$18,422.28	\$11,000.00
\$3,000.00	\$2,769.04	\$3,000.00
<b>\$15,000.00</b>	<b>\$21,191.32</b>	<b>\$14,000.00</b>
\$10,000.00	\$13,105.60	\$9,000.00
\$36,000.00	\$34,818.97	\$35,000.00
\$700.00	\$712.87	
<b>\$93,500.00</b>	<b>\$102,220.93</b>	<b>\$94,100.00</b>
\$500.00	\$383.80	\$6,000.00
	\$27.52	
	<b>\$27.52</b>	<b>\$0.00</b>
\$23,770.00	\$16,440.00	\$19,190.00
\$1,000.00	\$900.00	\$1,000.00
\$800.00	\$400.00	\$900.00
\$3,000.00	\$2,940.00	\$4,000.00
\$1,000.00	\$1,000.00	\$1,000.00
\$500.00	\$298.56	\$1,000.00
<b>\$30,070.00</b>	<b>\$21,978.56</b>	<b>\$27,090.00</b>
<b>\$220,645.00</b>	<b>\$211,754.17</b>	<b>\$232,915.00</b>
<b>167,855.00</b>	<b>182,302.31</b>	<b>179,585.00</b>

we will have to order more wristbands  
quote for 2026

VT Tent sponsoring this again

quote for 2026

need more overnight security

This # could come down if we do the back wall as

increase in price was approved last year

Quote: \$4,800 for 4 months

2 snack (\$550), 5 retail (\$500)

› pop up tents & retail as pop up tents

	2026 Budget	2025 Actual	2025 Budget
<b>Revenue VTCBC</b>			
Exhibitor Expo	\$45,000.00	\$39,715.13	\$47,700.00
Industry Member (\$200)	\$6,000.00	\$4,970.00	\$8,000.00
Member Ticket Sales (\$150)	\$15,000.00	\$14,545.64	\$16,000.00
Non-Member Ticket Sales (\$250)	\$7,000.00	\$7,250.00	\$3,500.00
Speaker Tickets	\$1,500.00	\$1,900.00	
Sponsorships	\$25,000.00	\$20,810.00	\$35,000.00
DoubleTree Credit	\$0.00	\$2,000.00	\$2,000.00
<b>Total Revenue VTCBC</b>	<b>\$99,500.00</b>	<b>\$91,190.77</b>	<b>\$112,200.00</b>
<b>84000 Craft Brewer Conference Expenses</b>			
84025 Credit Card Fees	\$500.00	\$334.22	\$1,200.00
84050 Food & Beverage	\$18,000.00	\$20,487.73	\$25,000.00
Beer - Corkage fee + Taxes	\$6,000.00	\$9,036.88	\$5,000.00
84100 Event Space Rental	\$3,500.00	\$3,410.00	\$3,500.00
84150 Printed Materials	\$1,300.00	\$1,195.00	\$1,000.00
84200 Signage	\$700.00	\$595.90	\$700.00
84250 Supplies	\$500.00	\$441.88	\$1,000.00
84300 Speaking/Travel/Room Fees	\$2,000.00	\$1,643.03	\$1,000.00
84350 Audio Visual	\$13,000.00	\$12,413.74	\$9,000.00
<del>84400 Linens</del>			
84500 Photographer	\$1,500.00	\$1,500.00	\$1,500.00
<del>84550 Vendor Appreciation</del>			
84575 VT Tent Company- Exhibitor setup	\$7,000.00	\$6,203.99	\$7,000.00
84580 Delaney Events (Event Manager)	\$0.00	\$0.00	\$7,500.00
<del>84585 Molloy Brothers</del>			
Cvent Expenses	\$0.00	\$18.63	\$1,500.00
DEM Other Expenses (Registration, supplies, printing, etc)	\$0.00	\$0.00	\$0.00
<b>Total 84000 Craft Brewer Conference Expenses</b>	<b>\$54,000.00</b>	<b>\$57,281.00</b>	<b>\$64,900.00</b>
<b>Net Profit</b>	<b>\$45,500.00</b>	<b>\$33,909.77</b>	<b>\$47,300.00</b>

2024 Actual	2024 Budget	2023 Actual	2023 Budget	Notes from EA
\$43,350.00	\$60,000.00	\$59,256.99	\$66,500.00	
\$7,800.00	\$8,000.00	\$6,690.45	\$15,000.00	
\$15,850.00	\$16,000.00	\$13,700.00	\$18,900.00	
\$3,500.00	\$3,500.00	\$3,250.00	\$12,500.00	
\$35,500.00	\$35,000.00	\$40,250.00	\$27,500.00	
\$1,000.00				
<b>\$107,000.00</b>	<b>\$122,500.00</b>	<b>\$123,147.44</b>	<b>\$140,400.00</b>	
			\$24,750.00	
\$1,113.18	\$550.00	\$502.78		
\$22,090.28	\$30,000.00	\$39,956.74	\$25,000.00	
\$5,458.00				
\$3,478.20	\$3,000.00	\$3,165.72	\$3,800.00	
\$1,096.66	\$1,000.00	\$1,001.52	\$5,000.00	increase slightly in 2026
\$700.19	\$500.00	\$497.55	\$3,000.00	increase slightly in 2026
\$0.00	\$500.00	\$599.00	\$5,000.00	
\$627.82	\$1,000.00	\$723.49	\$10,000.00	
\$8,999.45	\$13,000.00	\$13,105.80	\$7,000.00	
\$0.00			\$1,100.00	
\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	
\$0.00			\$10,500.00	
\$6,257.36	\$8,000.00	\$8,069.94	\$7,000.00	
\$19,720.00	\$19,708.00	\$18,837.38	\$20,500.00	remove line item for 2026
\$0.00	\$0.00	\$6,750.00	\$6,750.00	
\$1,380.65	\$1,500.00	\$1,428.25		
\$606.05	\$500.00	\$604.49		
<b>\$72,527.84</b>	<b>\$80,258.00</b>	<b>\$96,242.66</b>	<b>\$130,400.00</b>	
<b>\$34,472.16</b>	<b>\$42,242.00</b>	<b>\$26,904.78</b>	<b>\$10,000.00</b>	

Notes from Nina

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**Jan 1 - Dec 31 2025**

## Income

300000 VT Craft Brewers Conference	
310000 Vendor Expo	400
320000 Sponsorship Income	0
340000 Non-Member Ticket Sales	0
<b>Total for 300000 VT Craft Brewers Conference</b>	<b>\$400.00</b>
40000 VBA Income	
40016 Brewers Fundraising- Co-Branded Merchandise	262.8
40021 Donations - Community Support	150
40050 Interest Income	2,808.47
41000 Brewer Membership Dues	24,501.25
41500 Allied Trade Membership Dues	48,325.00
41600 Enthusiast Membership Dues	2,049.85
42250 Merchandise Sales-Annual Miscellaneous	3,113.06
42925 Holiday Fundraiser- Merchandise Sales	1,244.91
43000 Sponsorships - VBA	3,500.00
43505 Newport Beer Festival	900
43510 Collaboration Beer	6,120.58
40030 Grants	
42800 Merchandise Sales-Taxable	
42900 Glassware DO NOT USE	
<b>Total for 42800 Merchandise Sales-Taxable</b>	
<b>Total for 40000 VBA Income</b>	<b>\$92,975.92</b>
45575 Unapplied Cash Payment Revenue	0
50000 VBF Income - Burlington	
50025 Ad Revenue	2,925.00
50050 Fermentation Tent	1,995.00
50075 Extra Beer Ticket Revenue	1,400.00
50125 Event Compensation	2,917.00
50150 Merchandise	17,336.01
50200 Sponsorships - VBF Burlington	40,500.00
50225 Ticket Sales	
DD Tickets	2,783.62
Pre-Day of Ticket Sales	178,543.48
Tickets at the Door	14,584.75
<b>Total for 50225 Ticket Sales</b>	<b>\$195,911.85</b>
50250 Vendor Revenue	9,100.00
Voucher Revenue	1,373.00
Raffle	
<b>Total for 50000 VBF Income - Burlington</b>	<b>\$273,457.86</b>
Revenue VTCBC	
Exhibitor Expo	39,715.13
Industry Member (\$200)	4,970.00
Member Ticket Sales (\$150)	14,545.64

Non-Member Ticket Sales (\$250)	7,250.00
Speaker	1,900.00
Sponsorships	20,810.00
<b>Total for Revenue VTCBC</b>	<b>\$89,190.77</b>
Channel Sales	
Shopify Sales	
<b>Total for Channel Sales</b>	
<b>Total for Income</b>	<b>\$456,024.55</b>
<b>Gross Profit</b>	<b>\$456,024.55</b>
Expenses	
84000 Craft Brewer Conference Expenses	
84025 Credit Card Fees	334.22
84050 Food & Beverage	18,487.73
84051 Beer- Corkage fee + Taxes	9,036.88
84100 Event Space Rental	3,410.00
84150 Printed Materials	1,195.60
84200 Signage	595.9
84250 Supplies	441.88
84300 Speaking/Travel/Room Fees	1,643.03
84350 Audio Visual	12,413.74
84500 Photographer	1,500.00
84575 VT Tent Company- Exhibitor setup	6,203.99
Cvent Expenses	18.63
84580 Delaney Events	
DEM Other Expenses (Registration, supplies, printing, etc)	
<b>Total for 84000 Craft Brewer Conference Expenses</b>	<b>\$55,281.60</b>
85000 VBA Expenses	
85475 Brewers Education & Networking Events	
85500 Annual Meeting	4,134.42
85575 Industry Events	7,859.88
85600 Technical Sessions	3,018.06
85605 Committee Work Miscellaneous	332.55
85610 Board Meetings	1,058.20
<b>Total for 85475 Brewers Education &amp; Networking Events</b>	<b>\$16,403.11</b>
85625 Administrative	
85075 Insurance	3,094.52
85200 Office Supplies	970.64
85225 Bank and Processing Fees	2,139.64
85250 Postage & Delivery	316.57
85275 Printing and Reproduction	786.26
85300 Rent	750
85305 Storage Unit	2,139.40
<b>Total for 85300 Rent</b>	<b>\$2,889.40</b>
85325 Software	9,639.20
85350 Supplies	58.41
85175 Office Equipment	
85375 Tax Fee	
85400 Technology Support	
<b>Total for 85625 Administrative</b>	<b>\$19,894.64</b>
86000 Marketing and Advertising	
86025 Ap Development	2,112.32
86050 Paper Passport & Map Expenses	1,468.44

86075 Bumper Stickers	305.28
86125 Graphic Services	455
86150 Membership Dues Expense	1,335.24
86225 Print Ads	153
86300 Website	1,465.00
86175 Online Advertising	
86200 Posters	
<b>Total for 86000 Marketing and Advertising</b>	<b>\$7,294.28</b>
87000 Passport Program	1,787.16
87200 Postage	2,241.61
87250 Merchandise	7,376.75
<b>Total for 87000 Passport Program</b>	<b>\$11,405.52</b>
88000 Payroll Expenditures	
88075 P/R Taxes	10,785.02
88130 Executive Director Salary	70,042.12
88131 Executive Director IRA Contribution	1,987.61
88132 Executive Director Health Benefits	7,080.00
88150 Marketing and Membership Manager Salary	50,315.65
88151 Marketing and Promotions Manager Health Benefits	6,270.75
88152 Internship Stipend	4,500.00
<b>Total for 88000 Payroll Expenditures</b>	<b>\$150,981.15</b>
89000 Professional Development	50
89050 Conferences	150
89075 Networking Events	51
<b>Total for 89000 Professional Development</b>	<b>\$251.00</b>
89500 Professional Services	
89580 990 Filing	2,750.00
89630 Bookkeeping Services	3,187.50
89675 Legal & Professional Services	1,620.00
89700 Lobbying Activities	30,200.00
<b>Total for 89500 Professional Services</b>	<b>\$37,757.50</b>
89800 Stewardship	
89825 Allied Partnership	216.09
89850 Brewery Visits	1,014.80
<b>Total for 89800 Stewardship</b>	<b>\$1,230.89</b>
89875 Travel	
89010 Meals & Entertainment	1,145.02
89900 Hotels & Airfare	1,281.14
89910 Mileage	1,975.46
<b>Total for 89875 Travel</b>	<b>\$4,401.62</b>
<b>Total for 85000 VBA Expenses</b>	<b>\$249,619.71</b>
90000 VBF Expenses - Burlington	
90005 Admin	
90025 Insurance	3,985.05
90035 Licenses - Permits	125
90070 Printing and Reproduction	1,736.28
90075 Rent	7,120.00
90085 Supplies	529.71
90010 Bank Fees	
<b>Total for 90005 Admin</b>	<b>\$13,496.04</b>
90100 Advertising/Promotional	
90115 Digital Advertising	3,936.92

90125 Festival Guide	2,340.09
90135 Glasses	8,000.50
90145 Merchandise	4,864.15
90147 Merchandise- Brewers	500
90150 Photography	1,500.00
90155 Print ADS	500
90185 Volunteer T-Shirts	572
90110 Brewers Festival Merchandise	
90165 Stickers	
<b>Total for 90100 Advertising/Promotional</b>	<b>\$22,213.66</b>
90200 Brewer Benefits	
90205 Brewer Meals	4,319.14
90210 Brewer Mileage	2,479.60
90215 Brewer Stipend	21,669.60
<b>Total for 90200 Brewer Benefits</b>	<b>\$28,468.34</b>
90220 Entertainment	3,000.00
90230 Impact Fee	7,200.00
90300 Operations	
90305 Beer Tickets	1,488.16
90310 Electrical	13,131.96
90315 Equipment Rental	2,951.12
90325 Fresh Water Truck	1,200.00
90330 Ice	2,082.00
90335 Office RV	1,465.44
90345 Radios	500
90350 Refrigerated Trucks	2,045.89
90355 Security	12,747.59
90360 Fire Department EMT Coverage	2,695.14
<b>Total for 90355 Security</b>	<b>\$15,442.73</b>
90370 Septic	10,365.85
90375 Signs	743.44
90385 Tent	34,254.95
90320 Experience Tent	
<b>Total for 90300 Operations</b>	<b>\$85,671.54</b>
90500 Event Staff	
90505 Event Manager	26,662.50
90510 Admissions- Public	1,487.50
90520 Merchandise Sales	462.5
90525 Brew Crew	3,125.00
90530 Volunteer Coordinator	1,125.00
90540 Meals	330.98
<b>Total for 90500 Event Staff</b>	<b>\$33,193.48</b>
<b>Total for 90000 VBF Expenses - Burlington</b>	<b>\$193,243.06</b>
90080 VBF Expenses - Burlington	
Admin	
Staff	0
<b>Total for Admin</b>	<b>\$0.00</b>
<b>Total for 90080 VBF Expenses - Burlington</b>	<b>\$0.00</b>
80000 Payroll Expenses (deleted-1) ( 558 )	
80400 Company Contributions (deleted) ( 559 )	
Health Insurance (deleted)	
<b>Total for 80400 Company Contributions (deleted) ( 559 )</b>	

<b>Total for 80000 Payroll Expenses (deleted-1) ( 558 )</b>	<hr/>
80000 Payroll Expenses (deleted-1)	
80400 Company Contributions (deleted)	
Health Insurance (deleted) ( 549 )	
<b>Total for 80400 Company Contributions (deleted)</b>	<hr/>
<b>Total for 80000 Payroll Expenses (deleted-1)</b>	<hr/>
88135 VBA Expenses	
Payroll Expenditures	
Emma Salary- Full Time	
<b>Total for Payroll Expenditures</b>	<hr/>
<b>Total for 88135 VBA Expenses</b>	<hr/>
88150 VBA Expenses	
Payroll Expenditures	
Hannah Salary	
<b>Total for Payroll Expenditures</b>	<hr/>
<b>Total for 88150 VBA Expenses</b>	<hr/>
<b>Total for Expenses</b>	<hr/> <b>\$498,144.37</b>
<b>Net Operating Income</b>	<b>-\$42,119.82</b>
Other Income	
ERTC Tax Credit	
<b>Total for Other Income</b>	<hr/>
<b>Net Other Income</b>	<hr/>
<b>Net Income</b>	<hr/> <b>-\$42,119.82</b>