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ALL- IN- ONE EVENT MANAGEMENT Software for Breweries

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WELCOME FROM THE VBA

Welcome to the 2nd Annual Vermont Craft Brewers Conference! As President of the Vermont Brewers Association, it is my pleasure to have you join us for our second Annual Vermont Craft Brewers Conference. This conference brings together brewers, industry professionals, and enthusiasts from across the state to share knowledge, foster innovation and deepen their passion for the craft beer industry.

We've worked hard to craft a program that offers something for everyone - whether you're here to hone your skills, explore new trends or connect with peers. From insightful break out sessions to the exhibitor hall, we encourage you to make the most of this opportunity to learn, network and collaborate with your peers and colleagues.

I would like to express my sincere appreciation to all of our sponsors, Delaney Event Management and the VBA staff that helped us make this event come together to become a success. A special thanks goes out to Dave Rheaume at 14th Star Brewing for designing our beautiful conference guide, we appreciate everything you do for the VBA! We could not have done it without you.



Kara Pawlusiak

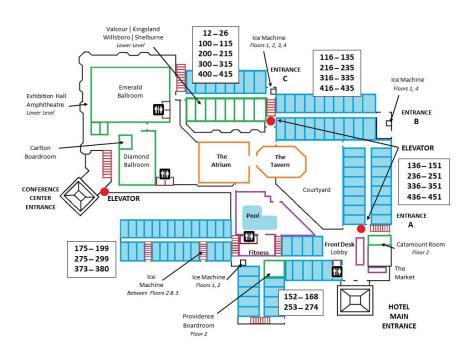
President, Vermont Brewers Association Co-owner, Simple Roots Brewing

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THE VENUE

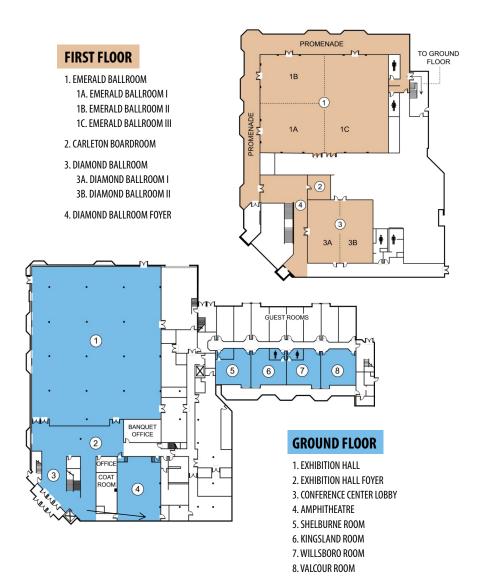








GETTING AROUND





CONFERENCE SCHEDULE

	MONDAY, NOVEMBER 11			
11:00 am - 4:30 pm	Conference Registration			
12:00 pm - 4:00 pm	Exhibitor Setup Lake Champlain Exhibition Hall			
CONFERENCE BEGINS				
3:00 pm - 4:00 pm	Exhibitor Hall & Bar Opens Lake Champlain Exhibition Hall			
4:00 pm - 5:00 pm	Welcome & Keynote			
5:00 - 7:00 pm	Welcome Reception with Sponsors & Exhibitors Lake Champlain Exhibition Hall			
TUESDAY, NOVEMBER 12				
8:00 am - 3:00 pm	Conference Registration			
7:00 AM - 8:30 AM	Continental Breakfast Lake Champlain Exhibition Hall			
8:00 am - 6:00 pm	Exhibitor Hall Open Lake Champlain Exhibition Hall			
8:30 - 9:30 am	Welcome & Keynote			
9:30 am - 10:00 am	Break with Sponsors and Exhibitors			
10:00 am - 11:00 am	Technical Brewing - Session 1			
	Business - Session 1			
	Resilience - Session 1			
11:00 am - 11:15 am	Transition Break			



11:15 am - 12:15 pm	Technical Brewing - Session 2
	Business - Session 2
	Resilience - Session 2
12:15 pm - 1:15 pm	Lunch Lake Champlain Exhibition Hall
1:15 pm - 2:15 pm	Technical Brewing - Session 3
	Business - Session 3
	Resilience - Session 3
2:15 pm - 2:30 pm	Transition Break
2:30 pm - 3:30 pm	Technical Brewing - Session 4
	Business - Session 4 Emerald Ballroom Crafting Better Partnerships; <i>Rob Day, Better Crafted Business</i>
	Resilience - Session 4
3:30 pm - 3:45 pm	Transition Break
3:45 pm - 4:45 pm	Technical Brewing - Session 5
	Business - Session 5
	Resilience - Session 5
5:00 pm — 6:30 pm	Beers & Networking with Sponsors & Exhibitors Lake Champlain Exhibition Hall
7:00 pm	After Party



KEYNOTE SPEAKERS



AUDRA GAIZIUNAS
Brewed For Her Ledger

Join Audra Gaiziunas, owner of Brewed For Her Ledger, owner in DSSOLVR, and Board Member of the Brewers Association, as she reflects on the challenges faced by the craft beer industry in 2024.



STEVE PARKES
Drop-In Brewing
& American Brewers Guild

Steve Parkes is an industry figure. He has been a regular speaker on the National Craft Brewers Conference and National Brewpub Conference stage. He is a Great American Beer Festival, and World Beer Cup judge. He has hosted the Institute of Brewing Studies "Ask the Expert" Q & A forum and is a former member of the IBS troubleshooting committee and National Board of Advisors. He was the technical editor of the highly successful Brewpub magazine, and a contributing

columnist to American Brewer Magazine, and All About Beer magazine. He has contributed material to two brewing science textbooks, including the chapter on brewhouse practices to the Master Brewers Association of the Americas book Practical Handbook for the Specialty Brewer Vol. 1, and provided several entries to the Oxford Companion to Beer. He has served as a technical editor on several textbooks published by the Brewers Association. He has served as chairman of the Northern California Section of the Master Brewers Association of the Americas, and Technical chair in California and New England. In 2009, Steve was awarded the Russell Schehrer award by the Brewers Association for Innovation in Craft Brewing, the industry equivalent of a "Hall of Fame".



KEYNOTE SPEAKERS



MITCH STEELE
New Realm Brewing Company

Mitch Steele is the Brewmaster and Co-Founder of New Realm Brewing Co. in Atlanta, GA. He has been brewing beer professionally for over 36 years, studying brewing science at the University of California Davis and home brewing prior to becoming a professional brewer in 1988. Since 1988 Mitch has managed brewing operations and innovation with four different breweries, including 14 years with Anheuser-Busch followed up by 10 years at Stone Brewing in San Diego County, where he managed all brewing operations as Stone Brewing

grew from a 50,000 bbl operation to one of the top 10 largest craft brewers in the country, operating 4 separate breweries in 2 countries. In 2012, Mitch authored the Brewers Publications book IPA: Brewing Techniques, Recipes and the Evolution of India Pale Ale and in 2014, the Brewers Association awarded Mitch with the prestigious Russell Scherer Award for innovation in craft brewing. In addition to his duties at New Realm Brewing Co., which operates 4 breweries in the Southeast, Mitch currently co-chairs the Brewers Association Technical Committee and sits on the Board of Directors for Brewers Association.



PHIL MARKOWSKI Two Roads Brewing Company

Phil Markowski has been in Craft Brewing since 1989. Phil helped start and operate several breweries including New England Brewing Co., Southampton Publick House and since 2011, Two Roads Brewing Company where he serves as Master Brewer. Phil was awarded the Russell Scherer Award for Innovation in Craft Brewing in 2003. He is the author of Farmhouse Ales – Culture and Craftsmanship in the European Tradition, considered the definitive text on the Saison and Biere de Garde styles. Phil served for years on the Craft Brewers Conference Technical Committee and has presented at numerous national and international brewing industry events.



KEYNOTE SPEAKERS



PAUL SAYLER
Zero Gravity Craft Brewery

Paul Sayler is Brewmaster at Zero Gravity Craft Brewery. He has been a member of the craft brewing community for 34 years. He began his career at Catamount Brewery, Vermont's first packaging craft brewery in the modern era. Following his years at Catamount, he commissioned and oversaw brewing operations at two brewpubs, in New York City and Connecticut, before returning to Vermont to found Zero Gravity in Burlington. In addition to his role at Zero Gravity, Paul supports the brewing operations at the brewpubs, American Flatbread in Burlington and Idletyme Brewery in Stowe, Vermont. He has served as an officer and board member of the Vermont Brewers Association during many of the last twenty years.



MODERATOR: ANDREW COPLAN
Secret Hopper & Craft Beer Professionals

Andrew Coplon is the Founder of Secret Hopper and Craft Beer Professionals. Andrew helps breweries nationwide create more memorable and profitable taproom experiences using data-based insights gathered from thousands of visits. He has successfully built a community of 17,000 Craft Beer Professionals dedicated to the growth and betterment of our industry across the United States. When he isn't building relationships on Zoom or meeting you for a pint, he enjoys climbing jungle gyms with his son, Max, or planning the next adventure with his wife. Stacie.



ADDITIONAL SPEAKERS

JACK HENDLER

Jack's Abby Craft Lagers

JOE CONNOLLY

Jack's Abby Craft Lagers

JACOB HOOVER

White Labs

ALLISON LANGE

Omega Yeast Labs

LINDSEY LEICHTHAMMER

Lindsey Leichthammer Studio

JULIE RHODES

Not Your Hobby Marketing Solutions

ANDREW COPLAN

Craft Beer Professionals & Secret Hopper

EHREN HILL

Blackback Pub

JESSE CRONIN

Lucy & Howe Brewing Company KARY SHUMWAY

Craft Brewery Finance

MICHAEL CZOK

Bent Hill Brewery

ROB DAY

Craft Marketing Partners

MIKE SMITH

Gallagher Flynn & Company

MIKE TEED

Black Ponds Brewing

SUSAN LOYND

The Richards Group

TERRY THOMPSON

Prohibition Pig

LUKE TRUMAN

New England Environmental Finance Center & BetterBev

PAT HALLER

Efficiency Vermont

DAN SARTWELL

Black Flannel Brewing & Distilling Co.

JASON BARKER

Holland & Knight LLP

DENISE JONES

Fermentis

PHIL MARKOWSKI

Two Roads Brewing Company

CRAIG WILKINSON

Switchback Brewing Company

CHRIS KESLER

Black Flannel Brewing & Distilling Co.

JACK VAN PAEPEGHEM

von Trapp Brewing

HEATHER MCREYNOLDS

Hopsteiner



CHEERS TO 30 YEARS!



THE VERMONT BREWERS ASSOCIATION TURNS 30!

The Vermont Brewers Association was founded in 1995 by Greg Noonan to promote and strengthen the culture of craft brewing in Vermont through marketing, education and advocacy for Vermont made beer.



OUR FOUNDER

Few people are as well known as Greg Noonan who made significant contributions to the art of brewing and played a major role in shaping the landscape of Vermont's beer culture. One of his notable accomplishments is opening Vermont's first brewpub in Burlington, The Vermont Pub & Brewery in 1988. Breaking a 94 year old drought, Burlington had its first brewery since prohibition.



Prior to the opening of Vermont Pub & Brewery, Greg Noonan enlisted the aid of Bill Mares, who was then the state legislator, to seek changes in the existing legislation governing the on-site sale of manufactured beer. After a certain amount of drafting acrobatics, that idea found favor with the Liquor Control Board, and then progressively with four legislative committees, both legislative chambers, and finally, Governor Madeline Kunin. Together, Greg and Bill rewrote the language of law to allow manufacturers to sell their malt beverages on-site.

Today, every brewery that offers beer for consumption on their brewery premises owes a debt of gratitude to both Greg and Bill for their efforts.



VBA ALLIED PARTNERS®



The VBA is proud to be supported by so many amazing businesses in our Allied Partner Membership.

Allied Partners have the opportunity to connect with VBA members, while supporting an organization that, on many levels, already supports their business.

Look for the hop icon in the Sponsor & Exhibitor Directory to check out some of our Allied Partners participating in this year's conference!

Interested in becoming a VBA Allied Partner?

Scan the QR code to learn more about Allied

Partner Membership Opportunities and Tiers!

PARTY WITH US!

Join us at Switchback Brewing Company 160 Flynn Avenue, Burlington Tuesday 11/12 @ 7:00 pm

Please bring conference badge to receive complimentary beer & snacks

A huge thank you to Switchback for hosting & Gallagher Flynn & Co., Country Malt Group & Lallemand Brewing for sponsoring!











SPONSOR & EXHIBITOR DIRECTORY

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TRIPLESEAT BOOTH #53

Streamline your brewery's private events with Tripleseat! Our all-in-one platform revolutionizes event management by consolidating contracts, menus, invoices, and more into a single solution. Cut through the chaos and boost productivity while driving more leads and event bookings to your brewery or taproom. Effortlessly coordinate every detail from inquiry to execution - Tripleseat is the key to unlocking your brewery's event potential. Let's pour you a glass of event management mastery!

PREMIER SPONSOR

SINGER EQUIPMENT COMPANY BOOTH #54

Singer Kittredge provides tailored solutions and expert support for foodservice operations across the region. Backed by over 100 years of experience through the Singer Equipment Company, we specialize in delivering high-quality equipment and custom solutions to meet the unique needs of each customer. Whether it's reliable supply management or innovative design services, we're dedicated to helping you succeed.

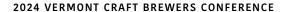
SUPPORTING SPONSORS

RECONCILED BOOTH #45

Reconciled provides bookkeeping, advisory, tax and HR services to breweries and small businesses throughout the country. Reconciled has helped many brewers run a more streamlined finance process for their business. Let our team handle your books while you focus on making and selling your amazing beer.

ALLEN INSURANCE & FINANCIAL ® BOOTH #52

James Sanborn and Cameron Gartley lead the Craft Beverage Insurance team at Allen Insurance and Financial. As Maine's largest independent insurance agent, Allen has long been a trusted resource for businesses, individuals and families across New England, and Allen Craft Beverage is one of the region's leading craft beverage insurance teams, emphasizing personal service combined with extensive industry experience and knowledge. Allen is 100% employee-owned, with offices in Camden, Belfast, Rockland, Southwest Harbor and Waterville, Maine.





Our mission is simple. We're here to help Vermonters save energy. That comes with the added benefit of helping them save money. We pull many levers to help, like rebates, workforce development, financing options, strategic partnerships, and technical advice. At the end of the day, we are here to help the people and communities of Vermont become resilient in the face of climate change.

EMPREINTE PRINTER BOOTH #43

Packaging printer.

EVENT SPONSORS

ALLEN INSURANCE & FINANCIAL � BOOTH #52

TOAST BOOTH #27

112,000* restaurants like yours trust Toast with their technology. From POS to payroll, we take care of it all – so you can focus on what you do best.

DIRECT SOURCE PACKAGINGBOOTH #46

We help provide reusable bags for breweries such as caddy bags for to-go beer and canvas totes. We can also provide cooler bags and beer carriers.

GALLAGHER, FLYNN, & COMPANY ��

Gallagher Flynn & Company (GFC) is a fully integrated professional services firm dedicated to assisting clients in maximizing their opportunities for sustainable and strategic growth. With numerous craft brewers and distillers as clients, we are a knowledgeable and experienced group of business advisors that can assist your enterprise in a variety of ways. Areas of food and beverage expertise include product costing, financing, accounting and taxation, wage and salary guides, outsourced accounting, HR consulting, and transaction advisory services. GFC would welcome the opportunity to discuss how we can help your business achieve its goals.

COUNTRY MALT GROUP ® BOOTH #44

Founded in 1996 by the Bechard family, Country Malt Group has grown to be one of the leading providers of quality ingredients and supplies to the CraftBeer Industry. Spanning the United States and Canada, CMG now has thirteen distribution centers located strategically across North America as well as key partnerships that span the world.

LALLEMAND BREWING �

Supported by decades of long-standing industry experience, an extensive support network, and strong technical expertise, Lallemand Brewing is positioned to help your brewery achieve its growth and quality goals. Beyond unparalleled global technical support and expertise, we offer an extensive range of products, services, and education. Whether you are a startup, a global leader in beer production, or anywhere in between, we have something for you.

At Lallemand Brewing... We Brew With You[™]!"



G&D CHILLERS

G&D Chillers has been manufacturing BREWERY CHILLERS specifically for the Brewery Industry since 1993. Now, you will find G&D Chillers installed in over 2,400 breweries where our experience and expertise are meeting the needs of Brewers around the world. Beginning with the construction of package units that were not commercially available, our current Brewery Chillers have been continually refined from their original design by incorporating the best of our client's ideas and suggestions into our own Standard Units.

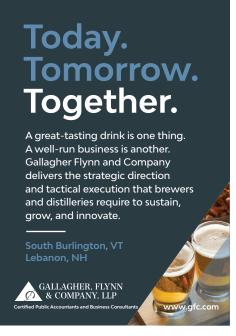
PAKTECH

At PakTech, we're all about eco-friendly packaging that makes life easier for breweries and their beer-loving patrons. Family-owned and based in Eugene, Oregon, we've been committed to sustainability and quality since 1991.

Our can carriers are made from 100% recycled plastic and are fully recyclable. They are tough, secure, and designed to keep your labels and artwork front and center—because your beer deserves the spotlight.

Sustainability is the cornerstone PakTech's business and we love what we. We repurpose plastic recycled containers like milk jugs and shampoo bottles and give them a second life as can carriers. These carriers securely hold your beers, making it easy for your customers to grab a six-pack on their way home from work—putting a smile on their face. And the best part? They can be recycled again! It feels great to be part of that story.

Learn more about PakTech @ PakTech-opi.com.





□toast

Built for restaurants. Built for you.

Quick to setup, and even easier to use: Toast's restaurant-first platform is built with you in mind.

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EXHIBITORS

ALLEN INSURANCE & FINANCIAL ® BOOTH #52

James Sanborn and Cameron Gartley lead the Craft Beverage Insurance team at Allen Insurance and Financial. As Maine's largest independent insurance agent, Allen has long been a trusted resource for businesses, individuals and families across New England, and Allen Craft Beverage is one of the region's leading craft beverage insurance teams, emphasizing personal service combined with extensive industry experience and knowledge. Allen is 100% employee-owned, with offices in Camden, Belfast, Rockland, Southwest Harbor and Waterville, Maine.

AMHERST LABELS � BOOTH #51

Amherst Label specializes in creating beautiful and functional labels tailored to your unique needs.

BETTER BUSINESS BUREAU BOOTH #13

BBB helps consumers and businesses with amazing educational resources that can be found on BBB.org. BBB's goal is to help establish and advance an ethical marketplace where buyers and sellers can trust each other. BBB is a nonprofit public service organization which for 112 years has helped people make smarter decisions and has evolved to meet fast changing marketplace needs.

BIOMÉRIEUXBOOTH #49

bioMérieux has more than 60 years of expertise in microbiological diagnostics. We shifted the paradigm of PCR in breweries in 2014, making it practical for any size brewery to use PCR as a proactive screening tool. As the market leader with 10 years of proven beer quality expertise, we're continuing our tradition of investing in the brewing industry by creating innovations made for brewers with brewers.

BLUE OX MALTHOUSE BOOTH #22

Blue Ox Malthouse seeks to push the possibilities of craft beer and spirits and support Maine agriculture by providing high-quality Mainemade malt. It is our mission to reinvigorate the centuries-old craft of floor malting that, while time consumptive, also strengthens our connection to our product and, therefore, its consistency.

BREWERY BRANDING BOOTH #33

Founded in 2009 and located in Portland, Brewery Branding Co. is an industry leader in design, manufacturing and fulfillment of retail and promotional brewery merchandise. As a single source for all things merch, we are your go to for the latest in apparel, headwear and general logo'd products. Our complimentary value added services such as: design, online stores, warehousing and fulfillment saves your brewery time and money, while turning out on trend and on brand merchandise.



BREWERY PAK INSURANCE BOOTH #29

The leading insurance provider of breweries nationwide.

BRIESS MALT & INGREDIENTS ® BOOTH #32

Since 1876, we've been supplying the brewing community with the highest quality malts in the industry.

BYTES.CO BOOTH #39

From stunning websites to powerful marketing campaigns, we help you connect, grow, and succeed in the digital world. Let's create something amazing together!

CHAMPLAIN VALLEY HOPS ® BOOTH #12

Champlain Valley Hops is the largest hop farm in New England. We grow and process premium hops for craft brewers nationwide. 99% of US hops are grown in the Pacific Northwest where there is an established culture around hop farming and fresh hopped beers. CVH is passionate about local agriculture and is proud to give brewers and beer lovers out East greater access to local ingredients with unique flavors that represent Vermont. Craft beer deserves craft hops!

CINTAS BOOTH #35

Facility services, restroom cleaning services, and fire protection products and services.

COUNTRY MALT GROUP ♦ BOOTH #44

Founded in 1996 by the Bechard family, Country Malt Group has grown to be one of the leading providers of quality ingredients and supplies to the CraftBeer Industry. Spanning the United States and Canada, CMG now has thirteen distribution centers located strategically across North America as well as key partnerships that span the world.

DALUM BEVERAGE EQUIPMENT BOOTH #17

The leading expert in craft-scale CO2 recovery.

DIRECT SOURCE PACKAGINGBOOTH #46

We help provide reusable bags for breweries such as caddy bags for to-go beer and canvas totes. We can also provide cooler bags and beer carriers.

EFFICIENCY VERMONT ⊗ BOOTH #48

Our mission is simple. We're here to help Vermonters save energy. That comes with the added benefit of helping them save money. We pull many levers to help, like rebates, workforce development, financing options, strategic partnerships, and technical advice. At the end of the day, we are here to help the people and communities of Vermont become resilient in the face of climate change.





EMPREINTE PRINTERBOOTH #43

Packaging printer.

ENEREAU SYSTEMS GROUP INC. BOOTH #37

Enereau Systems Group Inc. provides affordable and sustainable solutions for brewery water and wastewater treatment customized for you daily flow. Our solutions range from pre-treatment of influent water to reach production requirements to complete onsite treatment of brewery wastewater to safe discharge and reuse quality.

FAST TRACK PACKAGING BOOTH #55

Fast Track Packaging is the North American leader in aluminum can decoration: sleeved, digitally printed, traditionally printed. We provide the highest quality cans with the quickest turnarounds and best prices in the industry. We have facilities in Canada and the USA, and we have over 125 million cans in inventory (and continuous supply). Our proprietary direct-to-can digital printing machine is the first of it's kind in North America, and the print quality is unmatched. Contact us today to receive a custom quote on your packaging needs. Email info@ftpackaging.ca.

G3 CANS ® BOOTH #15

G3 is a leading packaging and logistics provider. G3 Packaging provides aluminum cans and can ends with a variety of brite cans sold by the pallet to full truckloads. We have fast turnaround times as cans are sourced domestically: 8oz sleek, 250ml, 10oz sleek, 330ml, 12oz std & sleek, & 16oz std. G3 Logistics offers bulk and finished good transportation and 3PL warehousing nationally and regionally.





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Proximity, Sustainability, and Savings – Fast cross-border shipping, eco-friendly solutions, and the advantage of paying in Canadian dollars for high-quality,

cost-effective packaging.

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GEA MECHANICAL EQUIPMENT (WESTFALIA) BOOTH #30

Mechanical Equipment Centrifuges.

HARTPRINT � BOOTH #36

We're Hart Print, the first company on the planet to introduce digital printing on infinitely recyclable aluminum cans. Our printing technology offers just-in-time delivery, zero setup costs, unlimited colours, a stunning selection of finishes and no minimum order quantities.

INTOUCH LABELS & PACKAGING ® BOOTH #19

InTouch Labels is a custom label company with a 3-business day turnaround.

JACK'S BEVERAGE COMPANY BOOTH #47

Located in Framingham, MA, JBCo is a premier contract brewing service (born out of Jack's Abby Brewing) with exceptional brewing expertise, equipment and lab services. We're capable of specialty techniques such as decoction and natural carbonation. We also provide other goods and services such as lab services, hops, cans, PakTechs, and 34/70 yeast.

LAGERSMITH � BOOTH #31

Aluminate digital printed can decorator.
Supplier of cans, ends, case trays, and carriers.





PF&B EQUIPMENT BOOTH #42

At PF&B, our mission is to be the premier supplier of food and beverage process equipment. We strive to eliminate long lead times, maintain a large inventory that includes the best brands in the industry, and provide exceptional customer service from our team of industry experts.

PRAIRIE MALT **BOOTH #10**

At Prairie Malt, we believe the quality of grain you start with ultimately determines how balanced and tasteful your finished product will be. That's why we work with producers in the prairies of Western Canada, home to some of the world's finest two-row barley. These passionate growers approach each crop with a deep commitment to care for the earth, reflecting our own sustainability efforts.

PROSPERO EQUIPMENT CORP. **BOOTH #26**

Since 1972, Prospero Equipment Corporation has been a family owned and operated business providing high quality equipment and services to the beverage industry. As a leader in the industry, we strive to keep up with technology in a changing market and offer the best available solutions. We treat clients as friends and family and will continue to give our expertise and services to them for generations to come.



We'll help you:

Lower your energy bills



Identify rebates for energy-efficient equipment



Make your building more comfortable 0,00 Reduce your business's carbon footprint

Ready to cut costs and boost comfort? Let's talk.



www.efficiencyvermont.com/bizconsult

Contact Us



Do you have cool artwork?

Print it on canvas totes and beer caddy gift bags! Sturdy, reusable canvas totes and paper beer caddies are great items to sell in your taproom. These bags are walking billboards that earn you a profit while elevating awareness of your brand.





RAHRBSG ® BOOTH #21

Since 2004, BSG (Brewers Supply Group) has earned the trust of our customers by delivering a one-stop-shop of the finest brewing ingredients at competitive prices, all backed by outstanding customer service and depth of industry experience.

RECONCILED BOOTH #45

Reconciled provides bookkeeping, advisory, tax and HR services to breweries and small businesses throughout the country. Reconciled has helped many brewers run a more streamlined finance process for their business. Let our team handle your books while you focus on making and selling your amazing beer.

RIGOROUS TECH BOOTH #38

We solve manufacturing bottlenecks with automation solutions made in Vermont.

SINGER EQUIPMENT COMPANY BOOTH #54

Singer Kittredge provides tailored solutions and expert support for foodservice operations across the region. Backed by over 100 years of experience through the Singer Equipment Company, we specialize in delivering high-quality equipment and custom solutions to meet the unique needs of each customer. Whether it's reliable supply management or innovative design services, we're dedicated to helping you succeed.



Bookkeeping & Accounting Services



Advisory Services



Human Resource Services



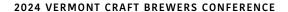
Tax Services

Serving Vermont Brewers since 2016.

Reconciled provides industry-leading virtual bookkeeping, accounting, advisory, tax and HR services for business owners and entrepreneurs across the country.



www.reconciled.com 802.242.1352





STONE-LEIGH BREW CLEANERS BOOTH #41

Stone-Leigh Brew Cleaner is a New England Based and Family-Owned manufacturer of the highest quality brewery cleaners.

THE HOP GUILD ♦ BOOTH #34

Our team scours the planet, sourcing the finest hops from the best growers in the world. With Hand Selected hops from New York, Montana, Washington, Idaho, Germany, New Zealand, and Slovenia, we are constantly ensuring the highest quality hops for our customers!

THE RICHARDS GROUP ♦ BOOTH #11

The Richards Group has provided Insurance, Employee Benefits, and Retirement Plan solutions to clients throughout Vermont & New Hampshire since 1867. The firm has 160 employees in 11 locations and has earned recognition both for contributions to our local communities and as one of the best places to work in the region. The Richards Group is committed to helping employers with their workplace safety, employee retention, and wellness. We recognize that while we help employers manage the cost and complexity of their insurance and employee benefits, we use our expertise, technology, and resources for the betterment of their workforce. For more information about the firm and its capabilities, please visit www.therichardsgrp.com.

TLF GRAPHICS BOOTH #28

TLF Graphics is a high-quality label manufacturer. We currently provide beer can and bottle labels to over 200 breweries. Our focus is on speed and service and our standard turn time is 3-5 workdays.

TOAST BOOTH #27

112,000* restaurants like yours trust Toast with their technology. From POS to payroll, we take care of it all — so you can focus on what you do best.

TRIPLESEAT BOOTH #53

Streamline your brewery's private events with Tripleseat! Our all-in-one platform revolutionizes event management by consolidating contracts, menus, invoices, and more into a single solution. Cut through the chaos and boost productivity while driving more leads and event bookings to your brewery or taproom. Effortlessly coordinate every detail from inquiry to execution - Tripleseat is the key to unlocking your brewery's event potential. Let's pour you a glass of event management mastery!

VERMONT EMPLOYEE OWNERSHIP CENTER BOOTH #18

The Vermont Employee Ownership Center is a statewide non-profit whose mission is to promote and foster employee ownership in order to broaden capital ownership, deepen employee participation, retain jobs, increase living standards for working families, and stabilize communities.



VHV COMPANY ® BOOTH #20

HVAC/Mechanical design and installation.

VICTORY PACKAGING ® BOOTH #40

Victory Packaging is a leading provider of packaging solutions, specializing in a wide range of products and services designed to meet the diverse needs of various industries. With a commitment to quality and innovation, the company offers custom and stock packaging solutions. For the beverage industry, Victory provides stock and custom product. Stock product includes brite cans, can ends, paktechs/polypros and many other shipping supplies. For custom products, any printed packaging material, printed cans, specialty can ends and other customer specific items Victory can easily assist with.



VMEC � BOOTH #14

VMEC's mission is to strengthen and empower Vermont manufacturers. Through trust, partnership, candor, and integrity we deliver our mission.

WHITE LABS ® BOOTH #50

White Labs, Inc. is an international company headquartered in San Diego, California that provides liquid yeast, fermentation products, services, analysis and education to professionals and enthusiasts alike. With locations around the world, White Labs continues to raise the bar in the art of fermentation, while stretching the limits of science to set new standards in purity and freshness. From the industry's first pitchable liquid yeast, to a complete revolution in the way it's propagated and packaged, the White Labs innovative spirit is tireless.

WIND RIVER ENVIRONMENTAL ® BOOTH #16

Wind River Environmental is your liquid waste hauling partner across Vermont. We collect brewery waste and haul it to your preferred digester or disposal location. Our polite, friendly, and professional technicians know Vermont's breweries. We also provide drain cleaning, camera, septic pumping, and vactor services, as well as inside grease trap services for restaurants. We are proud to support the Vermont Brewers Association as an Allied Partner and are always ready to help VBA members with their liquid waste needs.

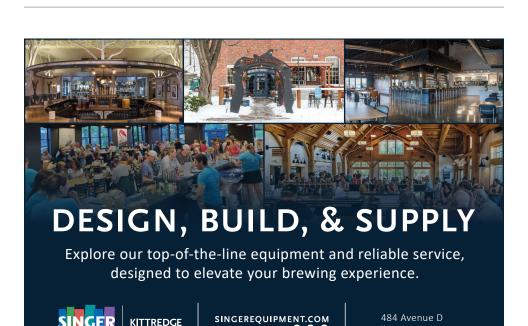
Contact Billy Connelly, 802-585-0726, wconnelly@wrenvironmental.com.



CONFERENCE NOTES



CONFERENCE NOTES



Williston, VT 05495

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